## An enthusiast for the kitchen industry

Alvaro Del Gallo is a cabinetmaking tradesman who has achieved many accolades, including apprentice of the year in 1982. In 1985, with his enthusiasm for the kitchen industry, he started his own business, Breakwater Kitchens, in a factory of approximately 200 square metres near Geelong.

Breakwater Kitchens is a thriving business that outgrew its original premises. In 2009 a purpose built factory of 1000 square metres, in Leather Street, Breakwater, was invested in together with additional new plant and equipment.

Alvaro realised that his production was not the most efficient, using two sliding table saws. He visited many other factories in his field for ideas, and then in 2008 he attended AWISA viewing many options and decided that a beam saw was the best solution for Breakwater Kitchens.

The selection of the Holz-Her Cut 82 was made soon after AWISA 2008, "It had all the features that we were looking for in a beam saw, ease of use, quality of the cut and accuracy. I was able to use the machine at AWISA, it was simple to use and it felt strong. Furthermore having a Holz-Her edge bander for many years, gave me confidence in the brand. I also had discussions with many people and Holz-Her was recognised as a great beam saw."

"Now it is in production I enjoy the benefits, it saves lots of time, I only have one operator cutting 3600 x 1800mm sheets and the cuts are always accurate with the quality of cut superb. The machine cuts 4 sheets high so when we are building stock it is a great advantage."

"We also are using the Holz-Her optimiser which creates all the cutting patterns direct for the machine to cut, which saves material," says Alvaro.

Today Breakwater Kitchens is an award winning company most recently winning the prestigious CMA best showroom award in 2010. It is recognised as a manufacturer of high end kitchens for the domestic market employing 12 people.

The Holz-Her Cut 82 is manufactured by the German machine manufacturer Holz-Her, in its Voitsberg factory. The machine is equipped with 82mm saw blade projection, independent scoring saw, 2400mm air tables, grooving possibilities, rack and pinion saw carriage, auto

saw blade positioning, side aligner, grippers, graphic simulation of the cutting pattern and an optimiser. Various options can be included onto the machine including auto loading and other handling systems.

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